

# Keysight

## Why Take Unnecessary Risks with Your Business?

Keysight OEM Repair Service Agreements provide peace of mind

We can help you manage the time and cost ratio of service management by minimizing repair and loss of instrument availability. Disruption to your production can have a significant impact on your business.

Keysight Technologies Inc. service will assist you to develop the repair plan you need based on the criticality of your equipment, location and budget. A service plan ensures you have no unnecessary charges, and the equipment is repaired with appropriate updates.

Keysight is the only service provider you can trust to repair, calibrate and adjust your Keysight equipment, to each and every spec, every time; minimizing personnel time, business interruptions and uncontrollable costs to your companies business operation.

Third Party Service Providers (TPSPs) can't do that!



Keysight OEM Repair Agreements ensure fast, professional service and support. Eliminate administrative hassles and receive faster service to restore your equipment to full functionality and the highest level of accuracy when a repair is needed. Maximize instrument utilization and employee productivity with fast turn-around times and priority scheduling.

### Ensure instrument performance confidence with service from Keysight Technologies

	Lower cost of ownership	Trust in relationship	Quality
Third party	Can you afford the disruption and cost to your production operation when unskilled or untrained personnel troubleshoot and attempt to repair your Keysight instrument?	Have you considered there is no guarantee a TPM can repair your Keysight equipment on time, up to spec and in volume? Improper repairs can interrupt your production and stress your company financially. Even worse, you may ship sub-quality products to your customers.	Will you risk the wrong boards in your instrument? Damaged boards or missing boards? Can you risk lack of quality in your business?
<b>What risks are you taking?</b>			
Keysight	We provide technology based repairs from professionally trained technicians every time to minimize the negative relationship between equipment availability and cost.	Relationships are based on trust and integrity to execute the services committed to you. Keysight repair services takes worries away from you. That is a business relationship that you can trust and rely on.	Unlike with TPSPs, Keysight has the resources and consistent management processes to provide the highest level of service quality to support your business, with on-line tools, maintenance records and factory designed parts.

## Keysight OEM Repair Agreements

Customized to support your business per your service and financial requirements. You cannot afford your production operation a third party service provider.



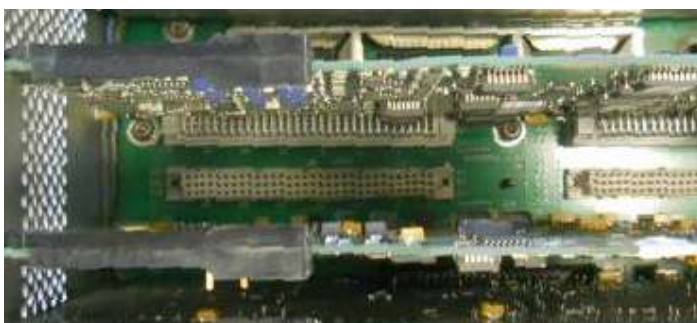
### Lower cost of ownership = business results

Non-ESD labels adhered to ESD sensitive chips can cause performance or ESD problems. Can you risk untrained technicians and unprofessional standards and processes?



### Trust in relationship = repeatability

Some TPSPs are using fake labels with wrong serial numbers on the outside. Can you risk what is happening on the inside?



### Quality = uptime and availability

Keysight instruments "repaired" by TPSPs came back with missing boards. Can your business afford multiple re-repairs and downtime?

- Do you want your original instrument back?
- Is the repair professional? Or is the TPSP trying their best?
- How long would it take you to determine your product quality issue was caused by that faulty instrument?
- Has there been irreparable damage to your instrument?

Why take a risk with a TPSPs? Save time, Save money with Keysight repair agreements.

### Keysight Services

[www.keysight.com/find/KeysightServices](http://www.keysight.com/find/KeysightServices)

Flexible service solutions to minimize downtime and reduce the lifetime cost of ownership

### Expert Assistance

[www.keysight.com/find/Assist](http://www.keysight.com/find/Assist)

View Keysight global service locations and local contacts

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